

# Alibaba.com Assessed Supplier



## Assessment Report

*Presented to*

**Ningbo Longxing Telecommunications Equipment Manufacturing Co., Ltd.**

**宁波隆兴电信设备制造有限公司**

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners
Company Address	No. 18, Anju Road, Beilun District, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	lxtelecom
Gold Supplier Company Name:	Ningbo Longxing Telecommunications Equipment Manufacturing Co., Ltd.
Contact Person:	Mr. Ye Yang
Phone Number:	0086-574-87917627
Fax Number:	0086-574-87908188
Email:	yangye@nblxtelecom.com
Website Address (URL):	<a href="http://lxtelecom.en.alibaba.com">http://lxtelecom.en.alibaba.com</a>

*Service Provided by Bureau Veritas Certification*

Report No.: 5296485\_P+T





Report Number:	5296485_P+T	Assessment Type:	Production & Trade Assessment
Date of Assessment:	09/Nov./2012	Report Date:	09/Nov./2012
Assessor's Name:	Fred Zheng	Validity Period:	10/Nov./2012 -- 09/Nov./2013
Reviewed By:	Sun Sun	Online Verification:	<a href="http://www.bv-certification.com.cn">www.bv-certification.com.cn</a>

**Important Notes:**

**Bureau Veritas's Disclaimer:**

This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of Bureau Veritas contain liability limitation provisions.

**Alibaba.com's Disclaimer:**

This report has been independently prepared by a third party verification agency. The report is provided on an "AS IS" and "AS AVAILABLE" basis. The information contained in the report may change without notice and no obligation is assumed to update the information after publication. Alibaba (including its affiliates) is not involved in the preparation of the report. Publishing of the report by no means means that Alibaba endorses or recommends the report. Therefore, Alibaba cannot be held responsible for any inaccuracy or omission in the report.

To the maximum extent permitted by law, Alibaba expressly disclaims any warranty, expressed or implied, in regard to the report, including any implied warranty of merchantability, fitness for a particular purpose or non-infringement. Your use of or reliance on this report will be at your own discretion and risk. To the maximum extent permitted by law, in no event shall Alibaba be liable for any party for any direct, indirect, punitive, incidental, special or consequential damage costs, expenses, legal fees or losses or any damages whatsoever arising out of or in any way connected with any use of the report even if advised of the possibility of such damages.



## Contents

<b>Section 1: Company Overview .....</b>	<b>4</b>
1.1 Legal Validity.....	4
1.2 Company Building Information.....	4
<b>Section 2: Human Resources .....</b>	<b>5</b>
2.1 Company Chart .....	5
2.2 Employee Headcount.....	5
2.3 Management.....	5
<b>Section 3: Current Export Situation .....</b>	<b>6</b>
<b>Section 4: Export Business Capacity.....</b>	<b>7</b>
4.1 Market Distribution (Previous 12 Months).....	7
4.2 Main Clients.....	7
<b>Section 5: Production Capacity.....</b>	<b>8</b>
5.1 Annual Production Capacity (Previous Year) .....	8
5.2 Production Capacity .....	8
5.3 Production Machinery .....	8
5.4 Testing Machinery .....	8
5.5 Subcontractors .....	8
<b>Section 6: Quality Assurance .....</b>	<b>9</b>
6.1 Quality Management System Certification .....	9
6.2 Product Certification.....	9
<b>Section 7: Production Process Management .....</b>	<b>12</b>
<b>Section 8: R &amp; D Capacity.....</b>	<b>13</b>
8.1 Current Situation.....	13
<b>Section 9: Company Development / Expansion Plans.....</b>	<b>14</b>
<b>Section 10: Production Flow .....</b>	<b>15</b>
<b>Section 11: Certification &amp; Photos .....</b>	<b>16</b>
<b>Section 12: Company and Product Samples .....</b>	<b>19</b>



## Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	330200400040501
Year Established:	15/Jun./1999	Validity Period:	15/Jun./1999 -- 06/Aug./2017
Registered Address:	No. 1, Jinji Road, Beilun District, Ningbo City, Zhejiang Province, China		
Company Address:	No. 18, Anju Road, Beilun District, Ningbo City, Zhejiang Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Ningbo Industrial & Commercial Bureau
Registered Capital:	RMB 80,000,000		
Corporate Representative:	Mr. Zhenglong Chen		
Industry:	Optical Equipment		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Combined	<input type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input checked="" type="checkbox"/> Joint Venture	<input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other
Type of Ownership:			
Products /Service:	Telecommunications Equipments		
1.2 Company Building Information			
Certification Type:			
<input type="checkbox"/> Land Certification	<input type="checkbox"/> Real Estate Certification	<input checked="" type="checkbox"/> Lease Agreement	<input type="checkbox"/> Factory Officer Claimed
Total Building Size: <u>52,043 m<sup>2</sup></u>			
Number of Building(s) : <u>4</u>			
Office Size: <u>2,700 m<sup>2</sup></u>			



## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
Sales Dept.	Production Dept.	Finance Dept.	Quality Dept.	Technology Dept.
Phurchasing Dept.	HR Dept.			
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Vice GM	4	0	4	
Sales Dept.	72	0	72	
Production Dept.	761.5	0	761.5	
Finance Dept.	10	0	10	
Quality Dept.	38	0	38	
Technology Dept.	36.5	0	36.5	
Purchasing Dept.	10	0	10	
HR Dept.	67	0	67	
<b>Total Number:</b>	<b>1000</b>	<b>0</b>	<b>1000</b>	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Mr. Jiangping Wang	GM	Junior college graduate	13.4
Vice GM	Mr. Ye Yang	Vice GM	Post graduate	4.5
Vice GM	Mr. Qunhuai Cai	Vice GM	Technical school graduate	2.5
Vice GM	Mr. Hui Chen	Vice GM	Junior college graduate	9.5
Vice GM	Mr. Quanyi Wang	Vice GM	Senior high school graduate	13.4
Vice GM	Ms. Lihui Qiu	Vice GM	University graduate	13.4
Sales Dept.	Mr. Yusheng Ying	Manager	Senior high school graduate	11.5
Production Dept.	Mr. Quanyi Wang	Manager	Senior high school graduate	13.4
Finance Dept.	Ms. Shumin Gong	Manager	Senior high school graduate	13.0
Quality Dept.	Ms. Xiaoying Wu	Manager	University graduate	13.4
Technology Dept.	Mr. Hui Chen	Manager	Junior college graduate	9.5



Purchasing Dept.	Mr. Weidong Huang	Manager	Senior high school graduate	13.4
HR Dept.	Mr. Xuming Lou	Manager	University graduate	1.0

## Section 3: Current Export Situation

Current Export Situation				
There is/are <u>5</u> foreign trading employee(s) in the company.				
<b>Working Experience</b>	<b>Headcount</b>	<b>Accepted Language</b>	<b>Listening &amp; Speaking</b>	<b>Reading &amp; Writing</b>
		English	Yes	Yes
		N/A	N/A	N/A
		N/A	N/A	N/A
		N/A	N/A	N/A
		N/A	N/A	N/A
Over 30 Years	0			
21-30 Years	0			
11-20 Years	0			
6-10 Years	0			
2-5 Years	5			
Less than 2 years	0			
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		3302713305576		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Ningbo Port		
Accepted Payment Terms:		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):		2 weeks		



## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Telecommunications Equipments	Confidential	0.7
South America	Telecommunications Equipments	Confidential	1.3
Eastern Europe	Telecommunications Equipments	Confidential	0.8
Southeast Asia	Telecommunications Equipments	Confidential	3.5
Africa	N/A	0	0
Oceania	N/A	0	0
Mid East	Telecommunications Equipments	Confidential	2.3
Eastern Asia	N/A	0	0
Western Europe	Telecommunications Equipments	Confidential	0.7
Central America	N/A	0	0
Northern Europe	Telecommunications Equipments	Confidential	0.5
Southern Europe	N/A	0	0
South Asia	Telecommunications Equipments	Confidential	0.2
Domestic Market	Telecommunications Equipments	Confidential	90
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



## Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Telecommunications Equipments	USD 30,000,000 per year	Confidential		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Grinding machine	M7130H	1	10	Acceptable
Milling machine	X6325T	2	1	Acceptable
Lathe	CA6140	2	3	Acceptable
CNC turret punch	TruPunch1000, VT-300	7	3	Acceptable
Laser cutting machine	TruLaser3030	1	2	Acceptable
Bending machine	PR6C	16	3	Acceptable
Cutting machine	JINGFANGYUAN	4	3	Acceptable
Punching machine	J23-40	30	7	Acceptable
Auto fiber polisher	ALP-120	30	6	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Optical return loss/power meter	AI9503A	80	5	Acceptable
End surface tester	Sunspo	10	3	Acceptable
Interferometric microscope	AC3000	3	1	Acceptable
Security unit intelligent tester	YW-03D	1	2	Acceptable
Channel splitter tester	GH2028	1	1	Acceptable
Network analyzer	DS7631B	1	6	Acceptable
Horizontal vertical flame tester	HVR-75	1	6	Acceptable
Temperature humid chamber	GDW/ST-0250	1	8	Acceptable
Vibration tester	LD-75TP	1	1	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied		Cooperation Period (Years)
N/A	N/A	N/A		N/A



## Section 6: Quality Assurance

Quality Management System and Product Certification				
6.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Expiry Date
ISO9001:2008	TLC, CNAS	03011Q10204R 3M	The Production and Servicing Process of Main Distribution Frame, Digital Distribution Frame, Optical Fiber Distribution Frame, Optical Cross Connection Cabinet, Cross Connection Cabinet for Communication Cable, Optical Fiber Connector, Communication Cable Junction Box, Optical Cable Splice Closure, Mixed-up Distribution Frame, DC Power Source Distribution Tank, Outdoor Cabinet for Communication Systems, Optical Fiber Splitter, Outdoor Shelter for Communication Systems, Steel Cable Tray, Fiber Optic Terminal Box, Fiber Ducting Systems (Fiber Guide, Integrated Distribution Cabin for Broadband Access)	08/Nov./2011 -- 07/Nov./2014
ISO14001:2004	CQC, CNAS	00111E21404R0 M/3302	Production of Telecommunication Distribution Frame, Telecommunication Power Sources, Cabling System Equipments and Relative Management Activities	19/Sep./2011 -- 18/Sep./2014
OHSAS18001:2007	CQC	CQC11S20691 R0M/3302	Production of Telecommunication Distribution Frame, Telecommunication Power Sources, Cabling System Equipments and Relative Management Activities	19/Sep./2011 -- 18/Sep./2014
6.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Expiry Date
Certificate for Product Certification	TLC	030114691166R 2M	Fiber optic distribution box & GP31	05/Dec./2011 -- 04/Dec./2014



Certificate for Product Certification	TLC	030114691167R 2M	Outdoor telecommunication fiber optic cross connection cabinet & GP31	05/Dec./2011 -- 04/Dec./2014
CCC	CQC	2008010301273 388	Low-voltage Switchgear Assemblies & LXPD main bus-bar: In=250A~10A, Icw=6kA; Ue=380V, Ui=400V; 50Hz; IP30	16/Febr./2011 -- 23/Febr./2015
CCC	CQC	2010010301431 949	Low-voltage Switchgear Assemblies & MET05 main bus-bar: In=630A~100A, Icw=15kA; Ue=380V, Ui=380V; 50Hz; IP30	16/Febr./2011 -- 25/Sep./2015

#### 6.3 Quality Control Management

	Content	Observations /Comments
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Who does the QC/QA Manager /Supervisor report to?	Ms. Xiaoying Wu (Quality Dept. Manager)
6.3.4	How many QA/QC inspectors in total?	33

#### No. of Employees in Each Production Line:

Production Line	Supervisor	No. of Operators	No. of In-line QC/QA
Metal plate workshop	1	144	6
Welding workshop	1	63	4
Optical alignment & component workshop	1	222	6
Assembling workshop	1	103	5
Power cabinet workshop	1	54	6
Painting workshop	1	48	4

#### 6.4 Supplier Management

	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



6.4.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

#### 6.5 After Sales Service

	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



## Section 7: Production Process Management

Quality Control Management		
	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>37</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	1
Post-Graduate	0		21-30 Years	1
Graduate	13		11-20 Years	4
Junior College	19		6-10 Years	7
Technical School	5		2-5 Years	5
High School	0		Less than 2 years	19
List of successful project(s) (Example: patented products):		Rack (ZL201120571991.0), Interlock mechanism (ZL201220094463.5), Interlock mechanism (ZL201220015050.3), Adapter (ZL201220042739.5), Equipment cabinet (ZL201120570530.1) total 18 units		
Does the company have its own brand?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please specify:		Refer to the two photos (certificate number: 1465877, 1353692)		
Does the company provide ODM service for others?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list all key equipment used:		Milling machine, Lathe, Grinding machine		
Do R & D employees use any specific software for designing new products?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, please list the main software used:		AutoCAD, Pro/E, SolidWorks, Protel, BCB, Multisim		
Please list all certifications and/or qualifications of the R & D department:		High-Tech Enterprise Certificate		



## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
	Company Development Action	Timeframe
1	To maintain more than 96% of customer satisfaction index.	Long term.
2	To maintain 100% of final product's qualified rate.	Long term.



## Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	★Production Process
1		2		3	
	Cutting		Punching		Drilling
4		5		6	
	Bending		Welding		Polishing
7		8		9	
	Painting		Fiber polishing		Assembling 1
10		11		12	
	Assembling 2		Assembling 3		Packing



## Section 11: Certification & Photos

Certification	
<b>Certification &amp; Photos -- Business License (Original)</b> 	<b>Certification &amp; Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</b> 
<b>Certification &amp; Photos -- Tax Registration Certificate</b> 	<b>Certification &amp; Photos -- Permit for Opening Bank Account</b> 
<b>Certification &amp; Photos -- Organization Code Certificate</b> 	<b>Certification &amp; Photos -- Custom Clearance Registration Form</b> 



**Certification & Photos -- Import and Export  
Enterprise Registration**



**Certification & Photos -- ISO14001:2004  
Certificate**



**Certification & Photos -- Brand Certificate 1**



**Certification & Photos -- Certificate for Product  
Certification 1**

**Certification & Photos -- ISO9001:2008 Certificate**



**Certification & Photos -- OHSAS18001:2007  
Certificate**



**Certification & Photos -- Brand Certificate 2**



**Certification & Photos -- Certificate for Product  
Certification 2**



Certification & Photos -- CCC Certificate 1



Certification & Photos -- CCC Certificate 2



Certification & Photos -- High-Tech Enterprise  
Certificate



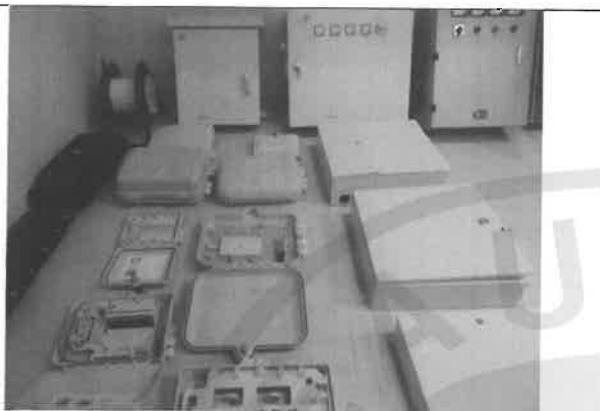
Certification & Photos -- Patent Certificate





## Section 12: Company and Product Samples

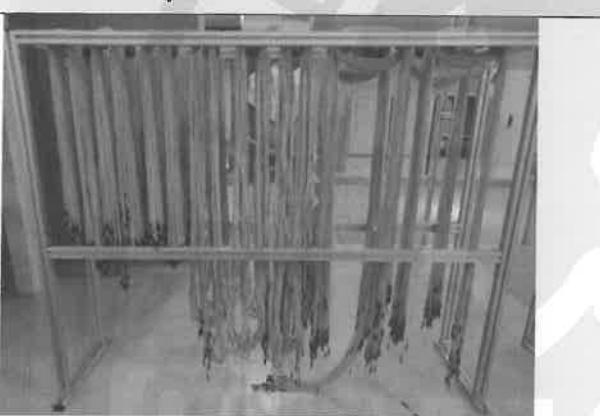
Company and Product Samples	
<b>Company Gate</b> 	<b>Office</b> 
<b>Workshop</b> 	<b>Workshop</b> 
<b>Product Sample</b> 	<b>Product Sample</b> 
<b>Product Sample</b>	<b>Product Sample</b>



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



光分路器、软光缆、皮线光缆



适配器、转换器



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



-- End of Report --